N. C. Mutual And Provident Association Holds First Annual Conference In South Carolina At Columbia.

It was truly a representative gathering of Negro insurance of many thousands, showing men and women from every sec- Dr Moore's versatility to a tion of South Carolina, who marked degree was the admirawith the general officers from ble manner which he s. ifted the home office of the N. C. from financial matters to dis-Mutual and Provident Association of Durham, N. C.

The meeting was called in the beautiful new building of the company, at the N. E. corher of Washington St, and Park Avenue, Columbia, General Manager C. C. Spaulding in the chair. Prayer was offered by Dr. A. M. Moore, which showed that while the meeting was of a strictly business nature, still the management realize that the first requisite was God's presence and His blessing.

Mr. J. H. Garner, the state agent for South Carolina, extended a welcome in an address replete with cordiality and encouragement. He gave a brief account of the work in the State, and during the sessions was alive to the needs of the company, and at stated times at the request of the officers made clear several points that had heretofore been difficult to the assembled superintendents and agents, thus making it possible for all to return to their posts with a clear insight into the work.

Mr. John Merrick, the founder of the work, was next introduced and was enthusiastically received. His address was an admirable presentation of the great amount of splendid work edged the Lord accomplished in the first deand progressive Negro, full of energy himself, he communicates the same spirit to those with whom he comes in contact. His successful life is a concrete axample of what can be accomplished by due attention to the work in the land. He emphasized the importance of every representative of the company knowing his work thoroughly and being able to present it intelligently and accurately.

On Friday President Merrick very eloquently and touchingly made his farewell remarks. he gave to the conference a paper bristling with useful hints, so that every agent can go to his field to write a much longer debit. His paper was strictly a REAL ESTATE, business paper, on business lines, Among many forceful epigrams were the following in

"Modern business, better human environments.'

"Business gives opportunity for all to work, earn, grow, and become somebody.

"Inasmuch as business supplies the necessitiese of life, it is impossible to have a highly evolved and noble race axcept where there is science of busi-

A few men of the type of John Merrick in various sections of our Southern country would soon put to an end all race harted and antagonism.

During the first day's session Dr. A. M. Moore, the secretary and treasurer and one of the founders of the company, addressed the conference. Dr. Moore is another object lesson of what strict attention to one's calling can do by way of inspiration to others, Dr. Moore although a physician of many year's successful practice is yet a most excellent business man and his address to the assembled agents was truly a

sound, logical talk on the work. H. W. JOHNSON He spoke especially of the financial condition of the company and of its standing with the insurance authorities of the State, He gave an account of the growth of the company from a small sick benefit concern to a truly great insurance company, with a mutual reserve eases with special reference to

fevers. On Thursday afternoon Mr. Spaulding invited the entire assembly to partake of light refreshments in the Crescent Cafe. This Cafe occupies one of the store rooms in our new building and is under the management of Mrs. N. S. Shelton.

Before adjournment resolutions not only commendatory of but complimentary to the general officers were unanimously passed, each representative expressing gratification at the kindness extended. ended the first annual confer ence for South Carlina.

These "outings" are not only beneficial to the active workers but to the policy-holders, as all agents will go to their respective fields uplifted inspired and determined to write more and larger insurance.

Successful Meetings.

Will you allow me space in your columns to say that we have just closed our revival meetings at Red Hill, Gadsden and Silvann Congaree, S. C. and as a result of the meeting 63 happy souls have acknowl-44 of this number have been cade. Mr. Merrick is a fine baptized and we are planning type of the truly representative to baptize the remainder the next Lord's day.

Robt. W. Jenkins.

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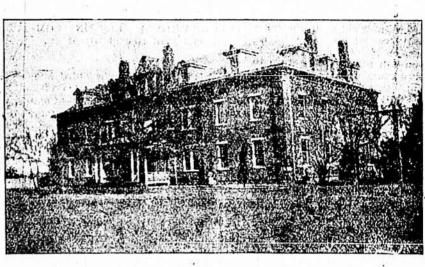
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